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- Annual Accounts for FY2011-12 are yet to be approved by the shareholders.
Q1FY12-13: Financial Highlights
Q1 FY12-13: Performance Highlights
XII Plan: Investment Programme
XIII Plan: Power Sector Overview
Updates on Upcoming Business Opportunities
Q1FY12-13: Financial Results
Financial Performance- Q1 FY12-13

Income up by 27% in Q1(FY’13) as against 9% in Q1(FY’12)

Gross Margin up by 31% in Q1(FY’13) as against 8% in Q1(FY’12)

PAT up by 23% in Q1(FY’13) as against 0.28% in Q1(FY’12)

<table>
<thead>
<tr>
<th></th>
<th>FY 2011-12</th>
<th>QTR -I (FY2011-12)</th>
<th>QTR-I (FY 2012-13)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>* Transmission Charges</td>
<td>9544</td>
<td>2101</td>
<td>2774</td>
</tr>
<tr>
<td>* Consultancy</td>
<td>290</td>
<td>56</td>
<td>60</td>
</tr>
<tr>
<td>* Telecom</td>
<td>201</td>
<td>45</td>
<td>54</td>
</tr>
<tr>
<td>* Other Income</td>
<td>750</td>
<td>139</td>
<td>92</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>10785</td>
<td>2341</td>
<td>2980</td>
</tr>
<tr>
<td><strong>Operating Expenses</strong></td>
<td>1653</td>
<td>382</td>
<td>424</td>
</tr>
<tr>
<td>EBITDA-Gross Margin</td>
<td>9132</td>
<td>1959</td>
<td>2556</td>
</tr>
<tr>
<td>Prior Period Expenditure</td>
<td>18</td>
<td>1</td>
<td>0</td>
</tr>
<tr>
<td>Depreciation</td>
<td>2573</td>
<td>579</td>
<td>756</td>
</tr>
<tr>
<td>Interest</td>
<td>1943</td>
<td>415</td>
<td>646</td>
</tr>
<tr>
<td>Tax</td>
<td>1343</td>
<td>259</td>
<td>284</td>
</tr>
<tr>
<td><strong>Profit after Tax</strong></td>
<td>3255</td>
<td>705</td>
<td>870</td>
</tr>
</tbody>
</table>
**Financial Performance - Q1 FY12-13**

- **Gross Block up by 9% in Q1(FY’13) as against 3% in Q1(FY’12)**
- **Assets Comissoned ₹ 4073 Cr in Q1(FY’13) against ₹ 802 Cr in Q1(FY’12)**
- **Assets commissioned ₹ 4073 Cr in Q1(FY’13) surpassed Capex of ₹ 3007 Cr in Q1(FY’13)**

<table>
<thead>
<tr>
<th></th>
<th>As on 31.03.2012</th>
<th>As on 30.06.2011</th>
<th>As on 30.06.2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Fixed Assets</td>
<td>63387</td>
<td>51979</td>
<td>68876</td>
</tr>
<tr>
<td>Debt</td>
<td>51752</td>
<td>41447</td>
<td>57987</td>
</tr>
<tr>
<td>Net Worth</td>
<td>23487</td>
<td>22057</td>
<td>24358</td>
</tr>
<tr>
<td>Earning Per Share (Rs)</td>
<td>7.03</td>
<td>1.52*</td>
<td>1.88*</td>
</tr>
<tr>
<td>Book Value per Share (Rs)</td>
<td>50.73</td>
<td>47.64</td>
<td>52.61</td>
</tr>
<tr>
<td><strong>Key Financial Ratios</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Debt : Equity</td>
<td>69:31</td>
<td>65:35</td>
<td>70:30</td>
</tr>
<tr>
<td>Return on Net Worth</td>
<td>13.86%</td>
<td>3.20% *</td>
<td>3.57% *</td>
</tr>
</tbody>
</table>

* Not Annualized

**One Nation, One Grid**
Q1 FY12-13: Performance Highlights
Project Execution

**One Nation, One Grid**
One Nation, One Grid

Project Execution

(R in crore)

<table>
<thead>
<tr>
<th>FY12</th>
<th>Q1 FY12</th>
<th>Q1 FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>capex</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY12</td>
<td>17814</td>
<td></td>
</tr>
<tr>
<td>Q1 FY12</td>
<td>1943</td>
<td></td>
</tr>
<tr>
<td>Q1 FY13</td>
<td>3007</td>
<td></td>
</tr>
<tr>
<td>FY13 Target 20,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FY12</th>
<th>Q1 FY12</th>
<th>Q1 FY13</th>
</tr>
</thead>
<tbody>
<tr>
<td>commissioning/capitalization</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY12</td>
<td>14100</td>
<td></td>
</tr>
<tr>
<td>Q1 FY12</td>
<td>802</td>
<td></td>
</tr>
<tr>
<td>Q1 FY13</td>
<td>4100</td>
<td></td>
</tr>
<tr>
<td>FY13 Till Jul'12</td>
<td>5000</td>
<td></td>
</tr>
</tbody>
</table>

Till date: 3752
Major Projects Commissioned

- Balia-Bhiwadi HVDC (Pole-II)
- System Strengthening for Sasan
- Supplementary DVC
- Other System Strengthening lines in various regions

Graph:
- Investment Approvals
  - Q1FY12: 1962
  - Q1FY13: 5119
- Contracts Awarded
  - Q1FY12: 6000
  - Q1FY13: 330

One Nation, One Grid
Other Initiatives & Opportunities

Efficiency Enhancement Initiatives

• Capex Efficiency
  Established dedicated transportation/logistics cell for facilitating delivery of major equipment/material at site

• Opex Efficiency
  Under Implementation
  Project RUPANTAR (ERP)
  NTAMC

Emerging Opportunity

Perform-Achieve-Trade Scheme by GoI

• Aims to improve energy efficiency in energy intensive industries

• Targeted industries: Thermal Plants, Iron & Steel, Cement, Fertiliser, Textiles, Paper etc.

Dedicated Energy Efficiency Group established to capitalise on the opportunity arising out of PAT Scheme

One Nation, One Grid
One Nation, One Grid

Operations

Asset Management

Lines
- 730 Nos.
- 95,072 ckm

Sub-Stations
- 155 Nos.
- 136,358 MVA
- ~ 1100 Nos. Transformers & Reactors

Availability 99.92%
Reliability 0.16 trippings/ line

Grid Management (POSOCO)

IR Transfer increases by 22%

New Initiatives

Aerial Patrolling of Transmission Lines
- 800km stretch being undertaken
- Tender in process for another 15,000 km

Sub-Hourly Market introduced
## Operations (REC Mechanism) & Telecom

### REC Mechanism

<table>
<thead>
<tr>
<th></th>
<th>Q1FY12</th>
<th>Q1FY13</th>
<th>( \times )</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Capacity (MW)</td>
<td>240</td>
<td>514</td>
<td>&gt; 2x</td>
</tr>
<tr>
<td>REC Issued (Nos.)</td>
<td>59,863</td>
<td>612,191</td>
<td>&gt; 10x</td>
</tr>
<tr>
<td>REC Traded (₹ in crore)</td>
<td>5.27</td>
<td>113.31</td>
<td>&gt; 21x</td>
</tr>
</tbody>
</table>

**Cumulative RECs traded: ₹ 400 crore**

- **Aggregate Registered Capacity:** 2743 MW (as on 30 Jun’12)
  - Wind 22.8%
  - Small Hydro 0.7%
  - Biomass 19%
  - Solar PV 5.5%
  - Bio-fuel cogeneration 0.1%
  - Others 52%

- **NKN**
  - Major part of allotment completed

- **NOFN**
  - Implementation arrangements being worked out with GoI
  - Pilot undertaken in Vizag

### Telecom

**Q1 Highlights**

- **9 new clients added**
  - 6 from Govt sector (incl. UIDAI, Ministry of Tourism)
  - 3 from Private Sector
  - 1 new city (**Gangtok**) added to the existing network

- **Monthly Solar REC trading starts in May’12**
- **Solar RECs worth ₹ 45 lakh traded in 2 sessions**

---

**One Nation, One Grid**
Consultancy

Domestic

Under execution
* 116 Assignments
* Projects worth ₹ 12,800 crore (Balance Cost)

Q1 Orders: 9
(5- Govt & 4-Private Sector)

Offers submitted
* 22 assignments
* Projects worth ₹6500 crore

International

Under execution
* 17 Assignments
* Projects worth ₹2,700 crore (Balance Cost)

Q1 Orders: 4
(incl. 2 new clients & 2 new countries)

Proposals/ EOI submitted:
11 nos. in 5 new countries

1st International JV formed-
Power Transmission Company Nepal Ltd.

Afganistan
Bangladesh
Nepal

Sri Lanka
Kenya
Ethiopia

Myanmar
Tajikistan

Bhutan
Nigeria

UAE

Major Clients include:
- Utilities in States/ Uts; Central PSUs
- Central Govt. Organizations (Indian Navy, Railways); Private Utilities; Companies in Private Sector

One Nation, One Grid
Revenue Collection Efficiency

### Outstanding as on date

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount (₹ in crore)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Billing</td>
<td>950</td>
</tr>
<tr>
<td>Outstanding &gt; 60 days</td>
<td>529</td>
</tr>
<tr>
<td>Being paid in installments</td>
<td>285</td>
</tr>
<tr>
<td>Balance Outstanding &gt; 60 days</td>
<td>244</td>
</tr>
</tbody>
</table>

Equivalent to 8 days of billing

Petition filed with CERC to facilitate Regulation of Power Supply by Generation Company
XII Plan: Investment Programme
Power Sector Overview – XII Plan

Generation
- Peak Demand 198GW
- Capacity Addition 88 GW
- Capacity Addition RE 30 GW

Transmission
- Fund Req. ₹180,000 crore
- inter-State (incl. Pvt) ₹125,000 crore
- intra-State ₹55,000 crore
- ckm addition 109,440
- MVA addition 270,000

Distribution
- Fund Req. ₹306,235 crore
- incl. ₹9500 crore for Smart Grid
- ckm addn. (<33kV) 13,05,000
- MVA addn. (33/11kV) 138,000 MVA

Thrust Areas for POWERGRID
- Sub-Transmission
- Renewable Integration
- Smart Grid
- Energy Efficiency

One Nation, One Grid

Source: Report of XII Plan Working Group on Power
Investment Programme

Projects/ Schemes

Capital Outlay

Investment Approved - ₹ 84,000 crore
Contracts awarded for Project Cost: ₹ 70,000 crore

One Nation, One Grid
Funding Programme

**Investment planned in Debt-Equity ratio of 70:30**

**Requirement**

- **Equity**
  - ₹28,000-30,000 cr through Internal Accruals

- **Debt**
  - ₹23,500 cr tied up.
  - ₹46,500 – 48,500 cr to be raised

**Total Investment Programme of ₹100,000 crore**

**Sources**

- **Domestic Market**
  - Bonds
  - Line of Credit from SBI

- **Foreign Currency**
  - Govt. guaranteed funds from IFIs like World Bank & ADB
  - ECB including loans from ADB, IFC, Supplier’s Credit

**Mobilised during the year**

- Bonds from Domestic Market ₹4,000 crore - coupon 9.3%
- Foreign Currency Commercial Loan from IFC: US$ 270 million

One Nation, One Grid
Debt Profile
# XI Plan Investments

(₹ in crore)

<table>
<thead>
<tr>
<th>Investment</th>
<th>FY08</th>
<th>FY09</th>
<th>FY10</th>
<th>FY11</th>
<th>FY12</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capex</td>
<td>6,656</td>
<td>8,167</td>
<td>10,617</td>
<td>12,077</td>
<td>17,814</td>
<td>55,331</td>
</tr>
<tr>
<td>Debt</td>
<td>4,365</td>
<td>5,504</td>
<td>7,941</td>
<td>8,046</td>
<td>12,714</td>
<td>38,570</td>
</tr>
<tr>
<td>i) Domestic</td>
<td>2,769</td>
<td>3,695</td>
<td>5,351</td>
<td>6,348</td>
<td>10,698</td>
<td>28,861</td>
</tr>
<tr>
<td>ii) Foreign</td>
<td>1,596</td>
<td>1,809</td>
<td>2,590</td>
<td>1,698</td>
<td>2,016</td>
<td>9,709</td>
</tr>
</tbody>
</table>
One Nation, One Grid

Bonds issued during last 5 years

- FY08: ₹2,769 crore
- FY09: ₹3,698 crore
- FY10: ₹5,415 crore
- FY11: ₹6,368 crore
- FY12: ₹9,698 crore

Tenure: Door-to-Door: 15 years

• FY13: 1st Bond Issue in June 2012: ₹4,000 crore @ 9.30%
• SBI Line of Credit for ₹5,000 crore tied up
**Foreign Currency Borrowings**

Balance Loans to be utilized during XII Plan
₹ 14,000 crore

<table>
<thead>
<tr>
<th>Source</th>
<th>Loans signed (million $)</th>
<th>Balance (million $)</th>
</tr>
</thead>
<tbody>
<tr>
<td>World Bank</td>
<td>3,125</td>
<td>1,015</td>
</tr>
<tr>
<td>ADB</td>
<td>2,275</td>
<td>1,035</td>
</tr>
<tr>
<td>Supplier's Credit</td>
<td>767</td>
<td>685</td>
</tr>
</tbody>
</table>

1- Balance Loans as on 31st Mar, 2012 (Exchange Rates as on 31-Mar-2012)

_seen in the context of One Nation, One Grid_
Debt Structure & Liquidity Position

Sources of Funds(%) FY12
- Equity 22.99%
- Reserves 5.64%
- Deferred Tax & other Current Liabilities 11.33%
- Domestic Bonds 40.77%
- Loans from Banks and FIs 1.61%
- Foreign Currency Loan 15.37%
- Grants 0.17%

Application of Funds (%) FY12
- Construction Advances 6.21%
- Capital Work in Progress 18.98%
- Fixed Assets (Net Block) 58.10%
- Non-Current Investments 1.34%
- Construction Stores 15.37%

Debt maturity Profile (₹ in crore)
- over 10Y 14,788 28%
- 3-5Y 8,181 16%
- 5-10Y 19,556 38%
- up to 3Y 9,226 18%

Current Lending Base...

- Several onshore sources of debt funding through domestic ₹ bonds, banks & financial institutions
- Foreign currency debt in USD, JPY, CHF, SEK and EUR via multilateral & bilateral agencies like World Banks, Asian Development Bank, Suppliers’ Credit (undrawn lines of approx. ₹ 14,000 crore)
  - CERC Tariff Regulations permit recovery of hedging cost or exchange rate fluctuations for interest payment and repayment of foreign currency loans corresponding to debt component admitted in capital cost

... that POWERGRID is looking to diversify given its growth plans

One Nation, One Grid
## XII Plan Investment

<table>
<thead>
<tr>
<th>Investment</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
<th>FY16</th>
<th>FY17</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capex</td>
<td>20,000</td>
<td>19,000</td>
<td>20,000</td>
<td>20,000</td>
<td>21,000</td>
<td>100,000</td>
</tr>
<tr>
<td>Debt Requirement</td>
<td>14,000</td>
<td>13,300</td>
<td>14,000</td>
<td>14,000</td>
<td>14,700</td>
<td>70,000</td>
</tr>
<tr>
<td><strong>Already Tied Up</strong></td>
<td><strong>8,000</strong></td>
<td><strong>5,200</strong></td>
<td><strong>3,600</strong></td>
<td><strong>2,800</strong></td>
<td><strong>2,400</strong></td>
<td><strong>22,000</strong></td>
</tr>
<tr>
<td>Domestic</td>
<td>5,000</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
<td>8,000</td>
<td></td>
</tr>
<tr>
<td>Foreign</td>
<td>3,000</td>
<td>4,200</td>
<td>2,600</td>
<td>1,800</td>
<td>2,400</td>
<td>14,000</td>
</tr>
<tr>
<td><strong>Balance to be tied up through Domestic/ ECB (*)</strong></td>
<td><strong>6,000</strong></td>
<td><strong>8,100</strong></td>
<td><strong>10,400</strong></td>
<td><strong>11,200</strong></td>
<td><strong>12,300</strong></td>
<td><strong>48,000</strong></td>
</tr>
</tbody>
</table>

(*) The above figures are indicative and will depend on project execution, company’s strategy for funding and market conditions.

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One Nation, One Grid
XIII Plan: Power Sector Overview
XIII Plan: Power Sector Overview

**Generation**
- Capacity Addition: 79 GW
- Capacity Addition RE: 31 GW
- Peak Demand: 283 GW

**Transmission**
- Fund Reqt.: ₹ 230,000 crore
- Inter-State: ₹ 135,000 crore
- Intra-State: ₹ 95,000 crore
- Ckm addition: 130,000
- MVA addition: 300,000

**Distribution**
- Total Fund Reqt.: ₹ 254,000 crore
- Fund Reqt. for Smart Grid: ₹ 230,000 crore
- Fund Reqt. for Smart City: ₹ 24,000 crore

**Source:** Draft National Electricity Plan, CEA, Feb-12, 18th EPS and POWERGRID Estimates

One Nation, One Grid
Updates on Upcoming Business Opportunities
One Nation, One Grid

Smart Grid/ City

Smart City (Puducherry)

- Work to commence in Aug’12 (interim arrangement)
- Phase-I expected by Sep’12 to demonstrate in limited area:
  - Advance Metering Infrastructure
  - Peak Load Management
  - Outage Management System

DPRs submitted
- Firozabad (UP)/ Katra (J&K)

Pre-Feasibility Studies
- Chitradurga (Karnataka)/ Tuticorin (TN)/ Gandhinagar (Jammu)/ Charar-e-Sharif, Gulmarg, Pahalgaon (J&K)/ Bijnor & Shikohabad (UP)/ Puri (Odisha)/ District/cities of Tripura, Chhattisgarh, Haryana, Punjab

CPSUs in Steel & Coal Sector have evinced interest for converting their establishments into Smart establishments

Smart Grid

- Unified Real Time Dynamic State Measurement (URTDSM) Techniques for efficient Grid Operation and Management integrating State Grid, ISTS, IPPs system

CPSUs
Green Energy Corridors- Grid Integration of Renewable Energy

GREEN ENERGY CORRIDORS
Transmission Plan for Envisaged Renewable Capacity

₹ 42,000 crore investment in transmission for 40 GW

- Planning of intra-State/inter-State Transmission requirements
- Provide Mechanism to address Wind/Solar generation uncertainty
  - Forecasting of generation
  - Provision of flexible generations, reserves
  - Demand side Management
  - Energy Storage
  - Policy and Regulatory Framework

- Study Report on Green Energy Corridors
  - Submitted to MNRE/ CERC/ CEA/ Planning Commission/ MoP/ MoF
  - Inputs from- MNRE, Forum of Regulators, State Nodal Agencies, State Transmission Utilities and CERC
  - Transmission System classified into:
    - Connectivity Transmission System
    - Intra-State Strengthening
    - Inter-State Transmission System

Intra-State TS Strengthening: ₹ 20,000 crore
Inter-State TS Strengthening: ₹ 22,000 crore

- Other associated works like Energy Storage, Real Time Monitoring System etc.
- Establishment of Renewable Energy Management Center

One Nation, One Grid
Typical Connection Arrangement of RE Generation Farm with Grid

RE Generation/Developer

Intra State

ISTS

LOCATION - 1

FARM
RES - 1 690V/33kV 33/132kV
RES - 2 33/132kV
RES - 3 33/132kV

LOCATION - 2

FARM
RES - 4 690V/33kV/66kV 66/220kV
RES - 5 66/220kV
RES - 6 66/220kV

132/220kV

New Substation

220/400kV

Existing Substation + Strengthening

LOCATION - 3

FARM
RES - 7 690V/33kV/220kV
RES - 8 690V/33kV/220kV

LOCATION - 3

690V/33kV/66kV

RES - 1 RES - 2 RES - 3

RES - 4 RES - 5 RES - 6

RES - 7 RES - 8

690V/33kV/220kV

RES - 7 RES - 8

690V/33kV/220kV

RES - 7 RES - 8

690V/33kV/220kV

RES - 7 RES - 8

690V/33kV/220kV
One Nation, One Grid

Green Energy Corridors-
Grid Integration of Renewable Energy
Business Opportunities

**Backward Integration**
- Joint venture companies contemplated for manufacturing of material and equipment

**JVs with States for intra-State Transmission**
- Discussions under way with Bihar, Odisha, Jharkhand, Chhatisgarh, Manipur, UP, MP, Tamil Nadu, Karantaka

**Distribution**
- RGGVY and APDRP projects under XII Plan
- Management Control of DISCOMs

**Energy Efficiency**
- To tap Energy Efficiency Scheme spearheaded by BEE

**R&M of T&D activities of CPSUs**
- T&D activities: a non-core area for most CPSUs
- Dialogue initiated with CPSUs in Coal/Steel/Mining Sector
- Future Opportunities in Fertilizer & Petroleum Sectors, both for R&M and Project Consultancy for Sub-Stations

One Nation, One Grid
Our Motivation - Your Confidence

Cover Story - The Fading Jewels

“PowerGrid is the only Navratna company which is doing well…..”

Analysts’ Recommendations

<table>
<thead>
<tr>
<th>Current</th>
<th>1mth</th>
<th>2mths</th>
<th>3mths</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy</td>
<td>18</td>
<td>18</td>
<td>16</td>
</tr>
<tr>
<td>Outperform</td>
<td>14</td>
<td>13</td>
<td>12</td>
</tr>
<tr>
<td>Hold</td>
<td>3</td>
<td>3</td>
<td>3</td>
</tr>
<tr>
<td>Underperform</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Sell</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
</tbody>
</table>

1- As per Reuters website (24-Jul-2012)

Thank You

One Nation, One Grid
Annexure: POWERGRID Today
POWERGRID Today

A NAVRATNA ENTERPRISE
CENTRAL TRANSMISSION UTILITY
LISTED COMPANY with GoI shareholding 69.42%
DIVIDEND PAYING SINCE 1993-94
CONSISTENTLY RATED ‘EXCELLENT’ BY GoI

Existing Business Lines
- Transmission
- Grid Management
- Consultancy
  • Domestic
  • International
- Telecom

Upcoming Business Lines
- Intra-State Transmission
- Green Energy Corridors
- Smart Grid/ Smart City
- Acquisition/ Asset Mgt/ EPC in Intl Business
- R-APDRP & RGGVY
- Backward Integration

Vision
World Class, Integrated, Global Transmission Company With Dominant Leadership in Emerging Power Markets Ensuring Reliability, Safety and Economy

One Nation, One Grid
**POWERGRID Today**

### Tr. Lines
- 95,072 ckm
- Inter-Regional capacity 28,000MW

### S/S & MVA
- 155 Nos. (42 remotely operated incl. 10 unmanned)
- 136,358 MVA

### Operating Parameters
- Availability: 99.92%
- Reliability: 0.16 trippings/line

### Telecom
- > 25,000 km fiber optic network
- NKN & NOFN implementation

### Grid Mgt
- Administering REC Mechanism
- Sub-Hourly Market

### Innovations
- Technology (1200kV)
- Market Design (Grid Mgt)

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**Upcoming Technology Initiative: Pilot Project for superconductivity**

- **Gross Fixed Assets**: ₹ 63,387 crore
- **Income**: ₹ 10,785 crore
- **Profit After Tax**: ₹ 3,255 crore
- **EPS**: ₹ 7.14
- **Dividend**: ₹ 2.21 per share

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**Financials for FY11-12**

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**One Nation, One Grid**